

PMP TEAMMATE & CUSTOM SOLUTIONS

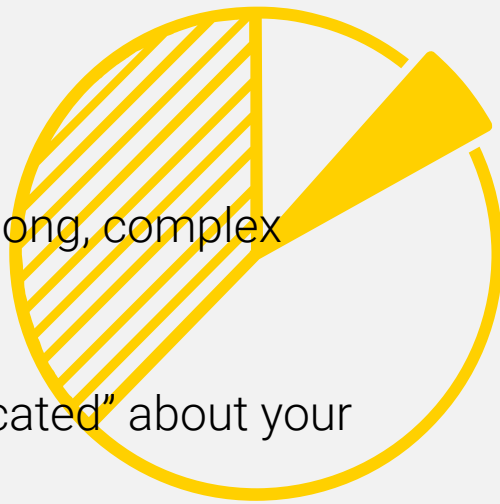
HOW DO THEY STACK UP?

DEVELOPMENT, INTEGRATION & DEPLOYMENT

PMP TEAMMATE: Short, easy
Custom solution: Long to very long, complex

WHY?

The developer(s) must be “educated” about your industry and its challenges. Custom code isn’t proven, making it harder to deploy at different levels.



DATA VISIBILITY

PMP TEAMMATE: Everywhere
Custom solution: Varies

WHY?

Custom solutions may not be developed to make data available and visible everywhere—they may only produce reports

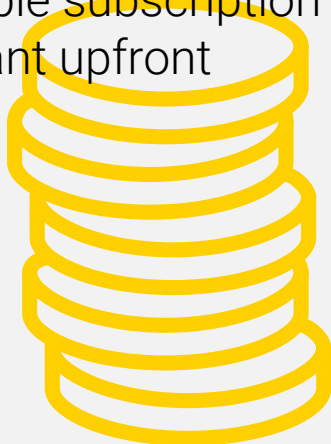


PRICE

PMP TEAMMATE: Affordable subscription
Custom solution: Important upfront investment

WHY?

The developer(s) must be accompanied every step of the way. Trying to solve too many problems may explode costs.



CONTROL

PMP TEAMMATE: High
Custom solution: Varies

WHY?

PMP TEAMMATE is designed to deliver data so that it can be acted upon immediately—before losing control over production. Custom solutions may not be.

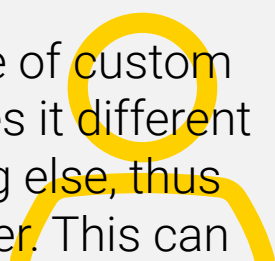


EASE-OF-USE

PMP TEAMMATE: High
Custom solution: Varies

WHY?

The very nature of custom solutions makes it different from everything else, thus harder to master. This can be a barrier to adoption.



QUALITY OVER QUANTITY

PMP TEAMMATE uses industry standards (ISA-95), making it easy for apples-to-apples comparisons. With a quick and easy access to historical data, it becomes easier to pinpoint issues and see where quality increases or where to invest.

